Winding Details Database

E-Commerce

Financial Interface

Stock

Purchasing

Quoting

Finance

Asset Management

Basic

Time & dance

Web Job Tracker

Smart Site

Labour Scheduling

CRM

EMiR
Electro-Mechanical Information Resource

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AN INTRODUCTION TO
EMiR Software

What is EMiR and why is it right for you?

EMiR is the market-leading integrated business management software solution developed specifically for the electro-mechanical manufacturing, sales, repair, service and hire industry.

It is software that has been specifically designed around strong 'best practice' process management and detailed reporting that has grown and been refined during its successful installation into electro-mechanical service providers – companies that are just like yours!

This 'best practice' ensures that you have the necessary performance indicators to control and manage your business easily and effectively.

Visual Management Display

EMiR – Some of the Many Benefits...

■ A single, integrated software solution for all aspects of your business. You will never have to duplicate the input of information or maintain other software.

■ We only develop EMiR for the electro-mechanical industry and chances are we already have customers with similar business issues to you. This means that EMiR will be in place and helping you in the shortest possible time.

■ Whether your company is looking to streamline sales and distribution, repair and service, assembly and manufacturing, site services or hire fleet management, EMiR has the modular functionality to deliver what you need, right now.

■ EMiR covers all your business functions at an affordable price, from Job Costing, Stock Control, Purchasing, Quoting, Quality Control, Motor Management through to Finance, meaning that your entire business is contained within one integrated solution avoiding duplication of data or wasteful double entry into separate systems. There is just one system to backup and one support contract to cover your entire business.

■ We speak your language! EMiR provides you with all the technical information you need to run your business effectively and efficiently, in a language that your staff will understand and find easy to use from day one.

■ EMiR is completely scalable. As you grow, add more users, Modules and Extensions, utilising every inch of functionality to suit your needs and make your life easier.

EMiR25
25 YEARS OF EMIR SOFTWARE

Our experience as
Software Developers

We are a UK-based organisation, established in 1994 working from offices in Market Harborough. With over 25 years of development, EMiR has grown with our customers, sharing their ambitions to produce a product that both simplifies the way businesses process their orders and provides comprehensive information to help improve their results.

Working with
Trade Associations

Our business benefits from being directly involved. We aren't just members, we take an active involvement in the success of each trade association. The development plan of EMiR is largely as a direct result of the requests and direction of our clients, but how do we look beyond the day to day and create a lasting vision that will benefit all of us? The answer is, be a part of the organisations that are creating legislation to protect the industry and develop new markets for UK companies.

As past President of the AEMT and council member of EASA, Gary Downes, our Managing Director, adds: *"I'm proud to invest my time directly in the AEMT and EASA organisations, but they are only as strong and useful as the companies that are represented and take part. Markets are evolving and the way that we do business needs to adapt for us all to not only survive, but prosper with a global presence and voice."*

EMiR – Software
with a Pedigree

EMiR users are all Electro-Mechanical Service providers – Just like you!

EMiR has more users in the electro-mechanical industry than any other software author. If you are experiencing a business issue, chances are we've seen it before. However diverse and specialised your electro-mechanical business is, the EMiR project team will offer a planned approach and solution gathered from years of experience.

Are you a small business that wants to make life easier?

Or a large multi-faceted business offering your customers a range of diversity?

Why not take a look at EMiR today?

EMiR Modules

As a modular software solution, EMiR can be installed to meet the needs of a diverse range of businesses within the electro-mechanical industry.

No matter what configuration you begin with, as your requirements change, Modules and Extensions can be added allowing your business to realise the full range of benefits EMiR has to offer.

Basic

The initial 'building block' for EMiR containing all the key functionality for job management including receipt of jobs, job costing, delivery and invoicing. Includes both sales and purchase ledgers and lots of enquiries and reporting to help manage your business.

Stock

This Module delivers advanced live stock management to EMiR ensuring you know the value and level of stock items at any time.

Purchasing

This Module delivers integrated functionality to raise orders, receive and reject goods and manage all of your purchasing activity.

Quoting

The Quoting Module is a complete management system creating unrivalled visibility and history of quotes in progress and completed. Quotes can be raised, tracked and reviewed.

Finance

Full financial control including Profit and Loss statements, Balance Sheet, Trial Balance, VAT Returns, Bank Reconciliation and Credit Checking.

Financial Interface

The Financial Interface allows users not using the EMiR Finance Module to export sales and purchase invoices and credit notes from EMiR for use in other accounting products, such as Sage, TAS, etc.

Asset Management

Whatever the asset, motors, drives, pumps or gearboxes, this Module tracks all related activity and makes sure you never miss the opportunity to improve service.

...and Extensions

Extensions are designed to compliment existing Modules, helping you streamline process even further!

These can take you into using a mobile application for site services through to live time-recording by barcode in your workshop. EMiR can extend itself as far as you wish to take it!

	Winding Details Database	Industry standard configuration, store and retrieve motor winding details based on the AEMT winding data book.
	E-Commerce	Everything you need to start selling your stock on the web including availability, pricing and full receipt of web orders for fulfilment and delivery in EMiR.
	Customer Relationship Management [CRM]	CRM, a complete analysis of customer and prospect activity including activity management, marketing campaign creation and quote/sales performance reporting.
	Labour Scheduling	Labour Scheduling maximises the most valuable assets in your business, people and resources.
	Time and Attendance	Achieve true job costing by tracking staff activity in real-time with barcode scanning.
	Web Job Tracker	Show your customers how efficient you really are! Show them the progress of their work in your system via a web-portal on the internet.
	Web-CALS	Extend your customer service and create clear differentiation from your competition. Give customers limited access to the asset information you hold.
	Smart Site	Allow your site engineers to complete all their administration and get customer sign-off using this Android and Apple iOS app.
	Workshop Routing	Automate your workshop processes from end-to-end by collecting data electronically. Replaces paper form filling and offers complete workshop visibility.
	Task Centre	Task Centre is a Business Process Management (BPM) Suite that works with EMiR data to build, operate and maintain any number of automated processes.
	Dashboards	Dashboards are a business reporting tool that help you to make reliable decisions from accurate and up-to-date information.

What Our Customers Say!

EMiR
Electro-Mechanical Information Resource

Just a few of our happy customers and what they have to say about EMiR!

"EMiR is an ideal tool for us because it is already perfectly suited to the pump and motor industry. We have been able to use it with minimal customisation and it is quick to learn and logical to use. Customisations have been fast and painless.

Working with Solutions in I.T. has been the best supplier service that I have ever experienced. I would personally recommend EMiR as an excellent solution for other electro-mechanical businesses."

**Annette Boulter,
Finance Director**

Hidrostal

"Growing as we are has many challenges. None more so than the clear communication between the team and office, issuing jobs and ensuring all of the correct information makes its way back to the accounts to ensure invoicing takes place with all the right details. EMiR gave us that control!"

**John Mellors,
Managing Director**

ELEVATED ENGINEERING SERVICES LTD

"I had absolutely no hesitation in installing EMiR at StarDelta. I was delighted that EMiR was available, and that it was still the simple and user-friendly software that I remembered. It has been key to allowing us to control a business that has grown rapidly, it has really been a great help and has provided me with peace of mind and, of course, the necessary figures I need to manage my business."

**Malcolm Martin,
Managing Director**

STARDELTA

"We are delighted to have found a system that is so well suited to our business and at such a reasonable cost. We would have no hesitation in recommending EMiR and Solutions in I.T. to anyone considering purchasing such a system."

**Graham Brooker,
Managing Director**

Wilson Electric

Why not join our prestigious worldwide customer list...

EMiR
Electro-Mechanical Information Resource

Market-leading business management software for the Electro-Mechanical industry.

Dashboards

Task Centre

Winding Details Database	E-Commerce
Financial Interface	Stock

Web-CALS

Purchasing | Quoting | Finance | Asset Management

Basic

| Workshop Routing | Time & Attendance | Web Job Tracker | Smart Site | Labour Scheduling | CRM |

www.emirsoftware.com

Solutions in I.T. Ltd

Harborough Innovation Centre, Airfield Business Park, Leicester Road
Market Harborough, Leicestershire, LE16 7WB

info@solutionsinit.com 0845 009 4588

@emirsoftware